



Preliminary full-year/4Q24 results

Presentation by CEO Harald Fotland and CFO Terje Iversen

7 February 2025





Index

- ▶ Highlights
- Financials
- Operational review
- Market update and prospects

Quarterly highlights

Highlights - 4Q24

- The strong performance on safety continues with high operational efficiency and no significant incidents during the quarter.
- Odfjell delivered a solid financial result in 4Q24, in line with 4Q23, but below record levels from the last three quarters.
- The time charter earnings in Odfjell Tankers ended at USD 183 million, compared to USD 202 million in 3Q24.
- EBIT of USD 68 million compared to USD 91 million in 3Q24.
- Quarterly net result of USD 51 million. Net result adjusted for one-off items at USD 53 million compared to USD 71 million in 3Q24.
- Net result contribution from Odfjell Terminals was USD 2.2 million, slightly below 3Q24.
- The carbon intensity (AER) for 4Q24 came in at 7.1.
- During the quarter, one newbuilding was delivered on time charter and purchase options for three stainless steel vessels were declared. These are currently on long-term time charter or bareboat charter to Odfjell. Contracts were also concluded for three additional newbuildings to be delivered between 2026 and 2028. Two vessels on long-term charters and one to be owned by Odfjell.
- The Board approved a dividend of USD 0.78 per share based on 2H24 net adjusted results.

Highlights - FY2024

- Odfjell delivered the strongest financial result ever with a net result of USD 278 million. Total declared dividend per share related to 2024 results will be USD 1.78 amounting to USD 141 million.
- Odfjell took delivery of four vessels on long-term time charter during the year. With another 18 newbuildings on order, the renewal and expansion of the fleet continue.

Key figures

USD million, unaudited	1Q24	2Q24	3Q24	4Q24	4Q23	FY24
Time charter earnings	194.7	214.8	202.1	183.1	181.7	794.7
Total opex, TC, G&A	(71.1)	(70.5)	(72.8)	(74.8)	(75.4)	(289.2)
Net result from JV's	3.2	2.9	2.9	2.2	2.4	11.3
EBITDA	126.8	147.2	132.3	110.5	108.7	516.8
EBIT	88.5	107.4	90.5	68.1	70.9	354.5
Net financial items	(19.7)	(18.6)	(18.3)	(18.1)	(17.5)	(74.7)
Net result	67.8	88.2	71.3	50.5	52.1	277.8
EPS*	0.86	1.12	0.90	0.64	0.66	3.51
ROE**	34.0%	43.3%	31.7%	22.6%	26.0%	34.8%
ROCE**	19.8%	23.8%	20.2%	15.0%	15.9%	19.1%

* Based on 79.1 million outstanding shares

** Ratios are annualized

"Odfjell rounded off a record strong 2024 and continued to perform well in the final quarter of the year despite a slightly softer market. This shows the strength of our business model, with a healthy contract portfolio as a foundation.

The year has also demonstrated Odfjell's excellent performance on safety and operational efficiency, as well as continued progress on energy efficiency.

1Q25 is expected to be another quarter of solid financial results, slightly below 4Q24 due to the lower spot volumes observed at the start of the quarter."

Harald Fotland, CEO Odfjell SE



Index

01 Highlights

 02 **Financials**

03 Operational review

04 Market update and prospects

Income statement, Odfjell Group

Developments and key take-aways

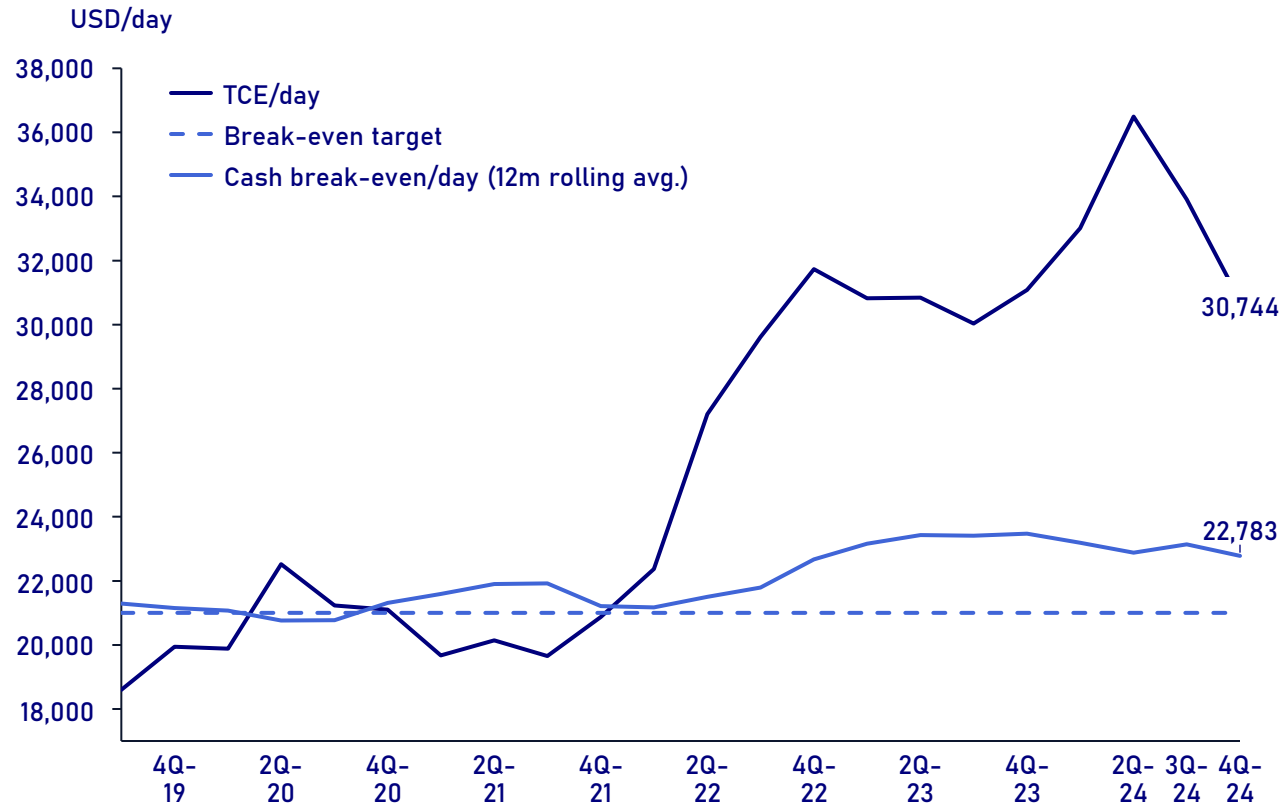
- A. TCE of USD 183 mill, a decrease of USD 19 mill compared to 3Q24
 - i. Reduced spot cargos resulted in lower volume for the quarter, while achieved freight rates per lifted tonne were stable.
 - ii. Off-hire days increased by 86 days due to higher dry-docking activity and a time charter vessel being involved in a collision outside Algeciras.
- B. Operating expenses decreased USD 1.3 mill and G&A expenses increased by USD 2.5 mill in 3Q24.
 - i. Increase in G&A driven by high activity in the quarter.
- C. Contribution from Odfjell Terminals of USD 2.2 mill, a decline from 3Q24, primarily due to currency effects and write-downs.
- D. EBIT of USD 68 mill compared to USD 91 mill in 3Q24.
- E. Net result of USD 51 mill, down USD 21 mill from a very strong 3Q24,
 - i. Adjusting for non-recurring items, the net result was USD 53 mill in 4Q24.

Income statement

USD million, unaudited	2Q24	3Q24	4Q24
Net Timecharter Earnings (TCE)	214.8	202.1	183.1
TC expenses	(3.4)	(1.2)	(2.0)
Operating expenses	(51.0)	(53.7)	(52.4)
Share of net result from associates and JV	2.9	2.9	2.2
General and administrative expenses	(16.2)	(17.9)	(20.4)
EBITDA	147.2	132.3	110.5
Depreciation and amortization	(39.9)	(41.8)	(41.4)
Impairment of ships, property, plant & equipment	-	-	(1.0)
EBIT	107.4	90.5	68.1
Net interest expenses	(19.1)	(18.3)	(18.2)
Other financial items	0.5	0.1	-
Taxes	(0.6)	(0.9)	0.6
Net results	88.2	71.3	50.5
EPS	1.12	0.90	0.64
Commercial revenue days (exc. external pool vsls)	5,864	5,947	5,924
Off-hire days	252	178	264

TCE per day declined, and cash break-even increased somewhat during the quarter

Odfjell tankers break-even vs. TCE per day



- Our TCE per day ended at USD 30,744 in 4Q24, down from USD 33,906 in previous quarter.
- Cash break-even per day in 4Q24 was USD 23,386 compared to USD 23,137 in 3Q24, bringing the 12-month rolling average to USD 22,783.
- The slight increase was driven by more off-hire days related to higher dry-dock activities and one TC vessel being involved in a collision as well as somewhat higher G&A expenses during the quarter.
- We expect cash break-even to decrease slightly in the coming quarter due to reduced interest expense after repayment of our last outstanding bond in January.
- For 4Q24 our P&L break even per day was USD 22,368 compared to USD 22,010 in the previous quarter.

Balance sheet, Odfjell Group

Developments and key take-aways

- A. During the quarter we purchased the 40k operational lease vessel Bow Aquarius for USD 35.5 mill in cash. Debt related to this vessel was drawn under a new bank debt facility in January 2025.
- B. In November we took delivery of the 26k dwt Bow Tiger on long-term time charterparty, increasing Right of use assets and debt. We declared purchase options for three vessels on operational lease to us today. Right of use assets and Current debt, right of use assets increased with the purchase prices for these vessels.
- C. Cash and cash equivalent increased slightly to USD 147 mill, or USD 229 mill when including undrawn loan facilities. Stable quarter on quarter development, although this includes purchase of vessel as described above.
- D. Total equity increased with USD 41 mill equal to other comprehensive income for the quarter.
- E. Current portion of interest-bearing debt includes ODF 11, NOK 850 mill/ USD 100 mill bond which matured and was repaid in January 2025.

Assets

USD million, unaudited	2Q24	3Q24	4Q24
Ships and newbuilding contracts	1,256.4	1,238.5	1,253.5
Right of use assets	293.6	307.0	385.4
Investment in associates and JVs	171.0	176.9	171.5
Other non-current assets/receivables	23.4	20.7	22.2
Total non-current assets	1,744.2	1,743.0	1,832.6
Cash and cash equivalent	140.8	144.0	146.5
Other current assets	188.4	182.0	189.0
Total current assets	329.2	326.0	335.5
Total assets	2,073.4	2,069.1	2,168.2

Equity and liabilities

USD million, unaudited	2Q24	3Q24	4Q24
Total equity	897.6	889.0	929.8
Non-current liabilities and derivatives	16.8	16.3	14.3
Non-current interest-bearing debt	587.5	574.4	501.5
Non-current debt, right of use assets	208.4	187.3	220.9
Total non-current liabilities	812.7	778.1	736.7
Current portion of interest-bearing debt	170.3	168.1	211.5
Current debt, right of use assets	96.4	131.3	175.9
Other current liabilities and derivatives	96.4	102.6	114.4
Total current liabilities	363.1	401.9	501.7
Total equity and liabilities	2,073.4	2,069.1	2,168.2

Cash flow, Odfjell Group

Developments and key take-aways

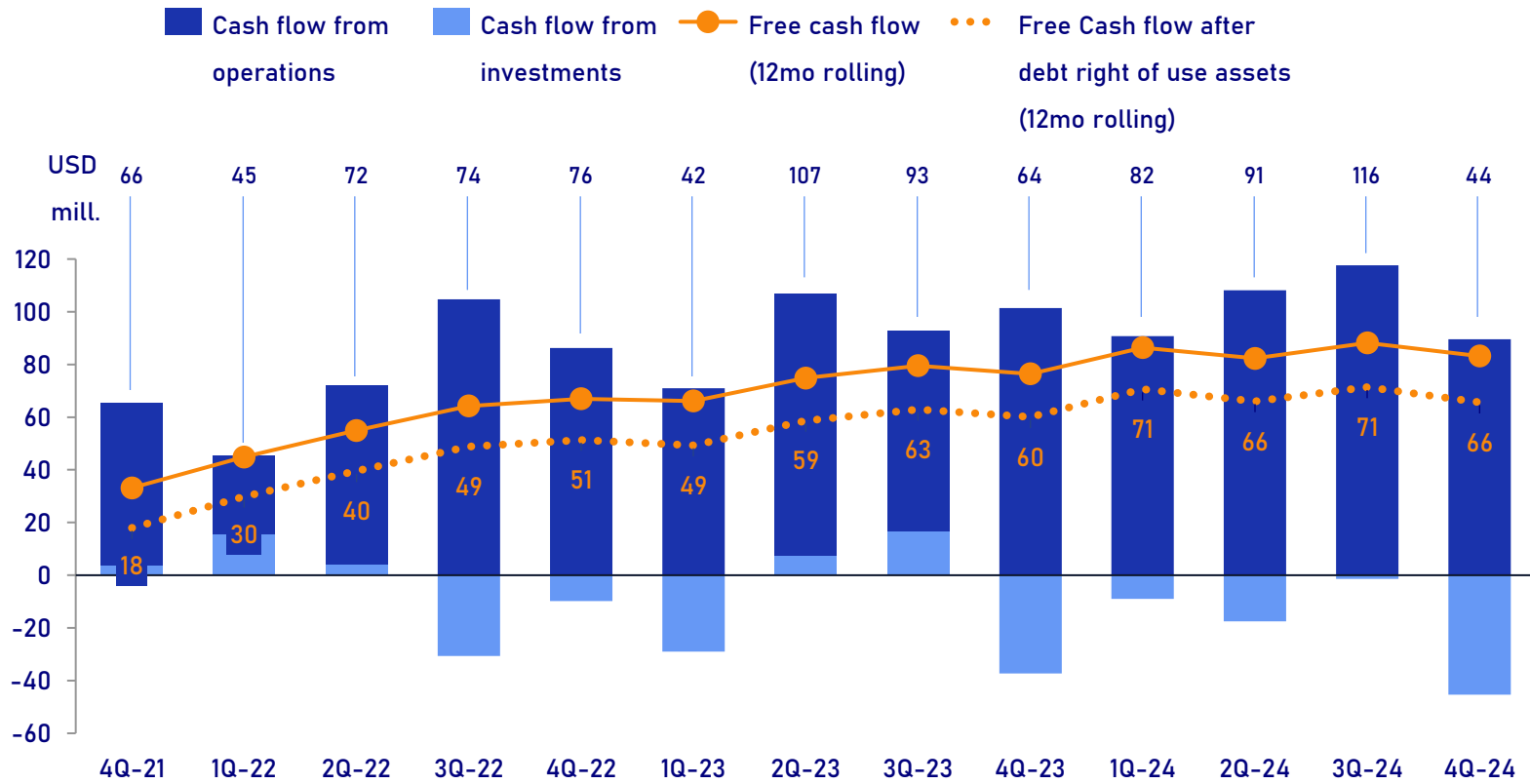
- A. Operating cash flow was USD 89.5 mill in 4Q24, a decrease from USD 117.6 mill in 3Q24 mainly due to lower TCE in the quarter.
- B. Acquired Bow Aquarius previously on bareboat.
- C. The vessel Bow Sky was refinanced from financial lease to bank debt during the quarter through inclusion of vessel in an existing bank debt facility.
- D. Includes USD 23.9 mill repayment of financial lease debt for Bow Sky and Bow Faith whereof USD 20.6 mill related to Bow Sky which was financed through inclusion in existing bank debt facility with new debt of USD 20 mill. Bow Faith left unencumbered.

Cash flow

USD million, unaudited	2Q24	3Q24	4Q24
Net result	88.2	71.3	50.5
Adjustments	36.8	38.6	40.0
Change in working capital	(14.5)	9.5	3.0
Other	(2.3)	(1.9)	(4.0)
Cash flow from operating activities	108.2	117.6	89.5
Sale of ships, property, plant and equipment	-	5.2	-
Investments in non-current assets	(18.5)	(6.4)	(44.6)
Dividend/other from investments in Assoc. and JV	1.3	-	-
Other	(0.2)	(0.3)	(0.7)
Cash flow from investing activities	(17.5)	(1.4)	(45.3)
New interest-bearing debt	70.0	-	20.0
Repayment of interest-bearing debt	(90.3)	(17.3)	(44.0)
Repayment of operational lease debt	(16.3)	(16.8)	(17.6)
Dividends	-	(79.1)	-
Net cash flow from financing activities	(36.6)	(113.0)	(41.7)
Net change in cash and cash equivalents	54.2	3.2	2.5
Opening cash and cash equivalents	86.6	140.8	144.0
Closing cash and cash equivalents	140.8	144.0	146.5

The fourth quarter concluded a year of record strong cash flow

Odfjell free cash flow per quarter

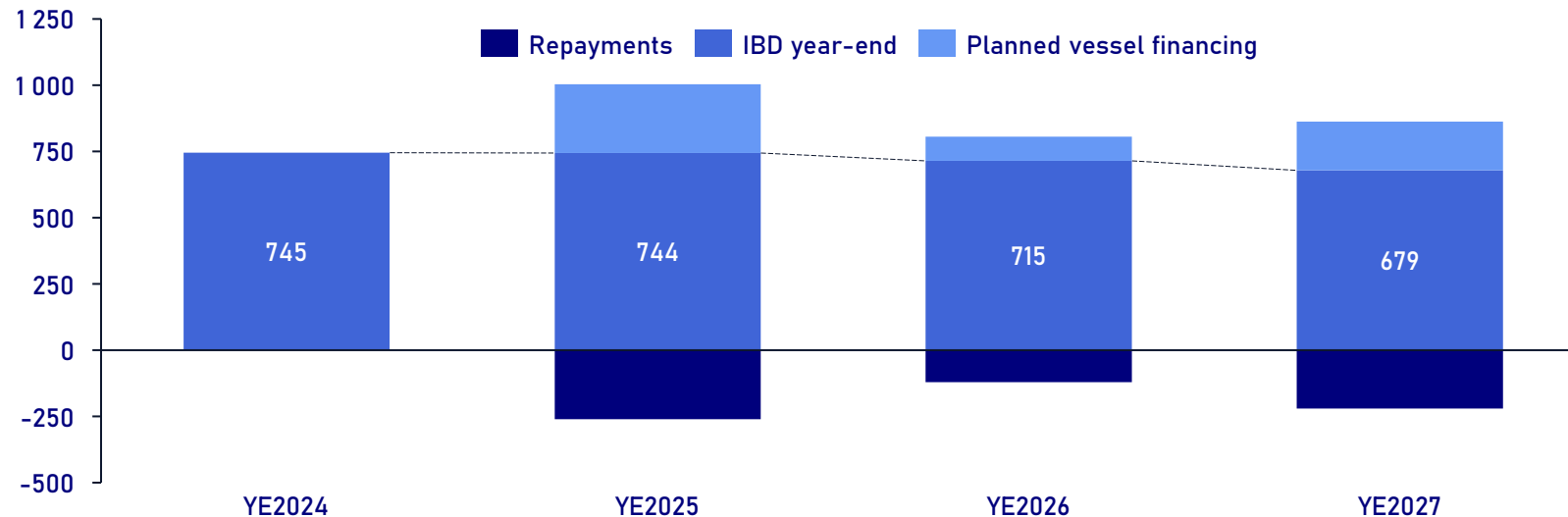
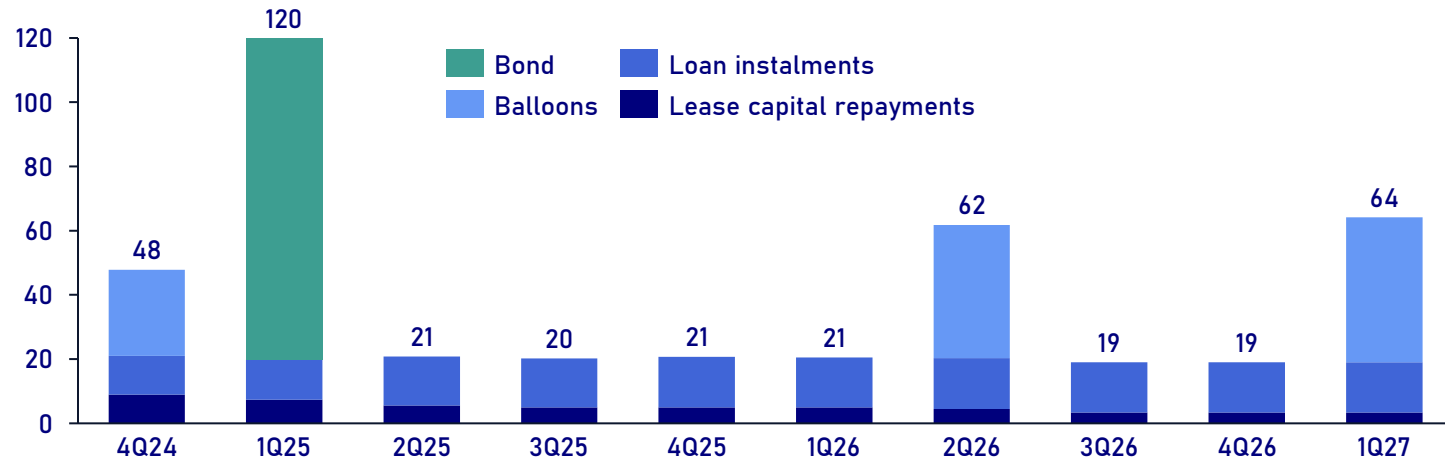


- Operating cash flow in 4Q24 was at USD 90 mill, a decline from previous quarter primarily driven by the lower TCE.
- Cash flow from investments was USD (45) mill in the quarter, mainly related to the acquisition of Bow Aquarius and higher dry dock expenses.
- Free cash flow of USD 44 mill.
- 12-month rolling free cash flow at USD 83 mill and adjusted for debt repayments related to right of use assets it reached USD 66 mill.

Operations	62	30	68	105	86	71	100	76	101	91	108	118	90
Investments	4	15	4	-31	-10	-29	7	17	-37	-9	-17	-1	-45



Several financing transactions in the coming quarter with repayment of bond and execution of favorable purchase options



- As of year-end 2024, nominal interest-bearing debt stood at USD 745 mill, expected to remain stable throughout 2025
- In 4Q24 two financial leased vessels were acquired. One of the vessels was added to an existing bank facility while the other was left unencumbered.
- Repayment of our last outstanding bond ODF11 in January 2025.
- The new favorable USD 242 mill bank facility, financing core fleet tonnage, enables us to lower our break-even costs and capitalize on favorable purchase options.
- In 1Q25, five vessels will be financed with the new bank facility. These vessels include two on operational lease and the two on financial lease, as well as one bareboat vessel acquired in December 2024. A sixth vessel will be included in the same facility during 3Q25.



Capex & TC commitments

Capex including purchase options

- During 4Q24 we declared purchase option for three vessel currently on operational lease to Odfjell. Total declared purchase options for operational lease vessels now stands at four, whereof the first three will be financed by the new bank debt facility together with the Bow Aquarius which was purchased in December 2024.
- As the declared purchase options are well below current market values, obtained financing will be around the full purchase amount.
- All declared purchase options are included in the Balance sheet year-end as Current debt, right of use assets.
- In addition, we have two newbuildings on order for our own account, including one 26k dwt vessel ordered in 4Q24 (resale) to be constructed at Shin Kurushima Dockyard in Japan.

Newbuildings to be delivered on long-term charters

- Per 4Q24 we have concluded 16 newbuildings on long-term time charters to Odfjell that are scheduled to be delivered from 2H25 until 2028.
- Amounts stated in table are nominal gross figures, i.e. total TC hire commitments.
- These vessels together with our newbuildings, account for 16 % of the current orderbook in our core segment.

USD million,	1H25	2H25	2026	2027	Total
Declared purchase options	88.8	35.5	35.5		159.8
Newbuilding	5.1		54.6	27.7	87.3
Total capex commitments	93.9	35.5	90.1	27.7	247.1

USD million,	2025	2026	2027	2028	Thereafter	Total
Nominal TC-hire for vessels not yet delivered	2	46	82	119	723	970



Index

01 Highlights

02 Financials

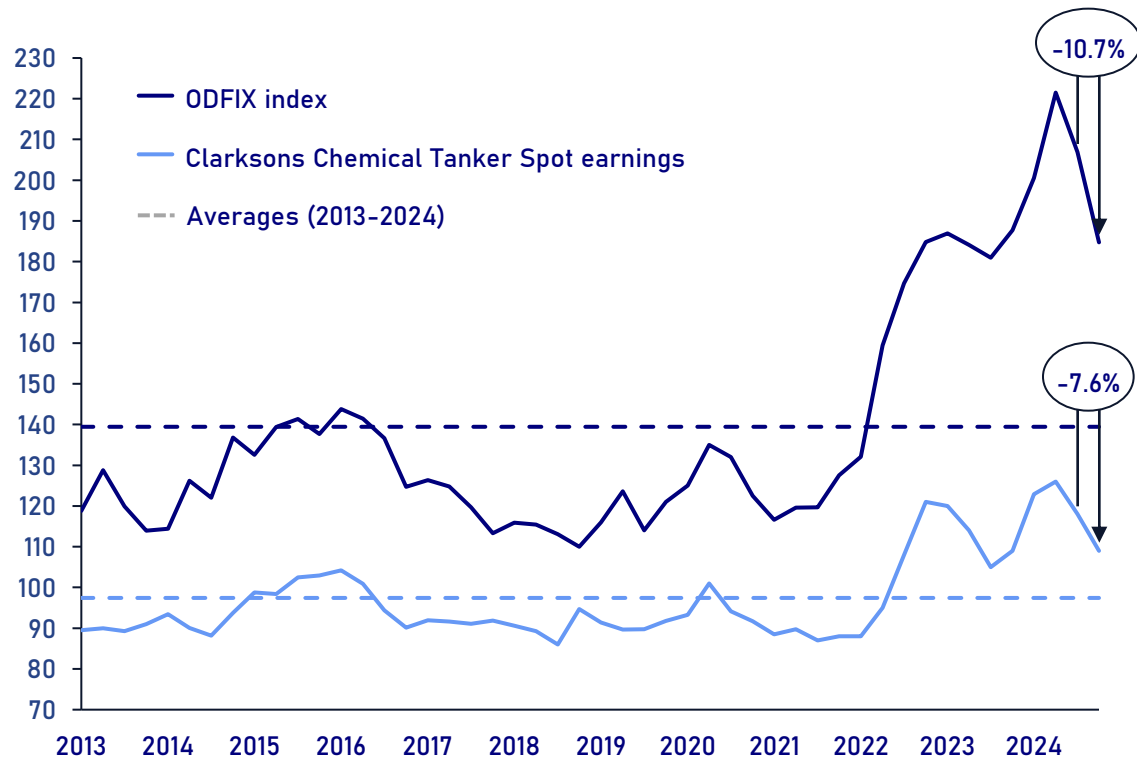
 **03 Operational review**

04 Market update and prospects

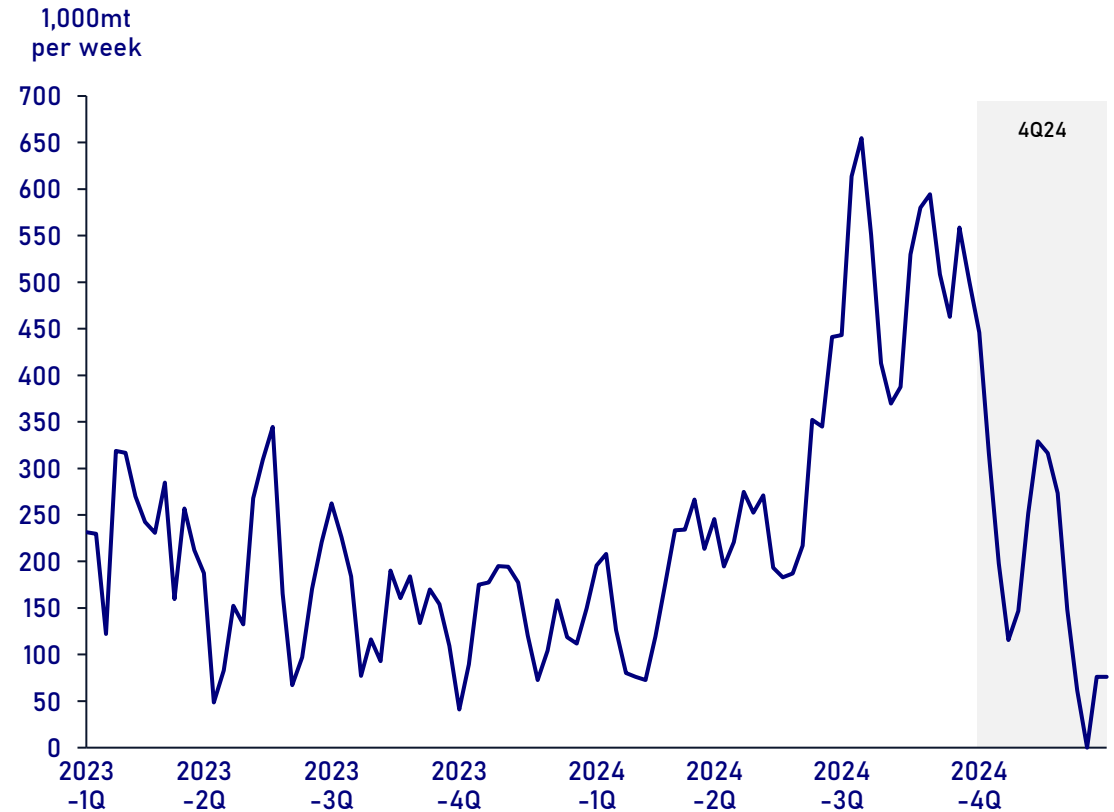
Rates declined further in 4Q24, yet remain above historical average

Elevated competition from swing tonnage still affects chemical tanker trades

Odfix vs. Clarksons Chemical Tanker Spot Index



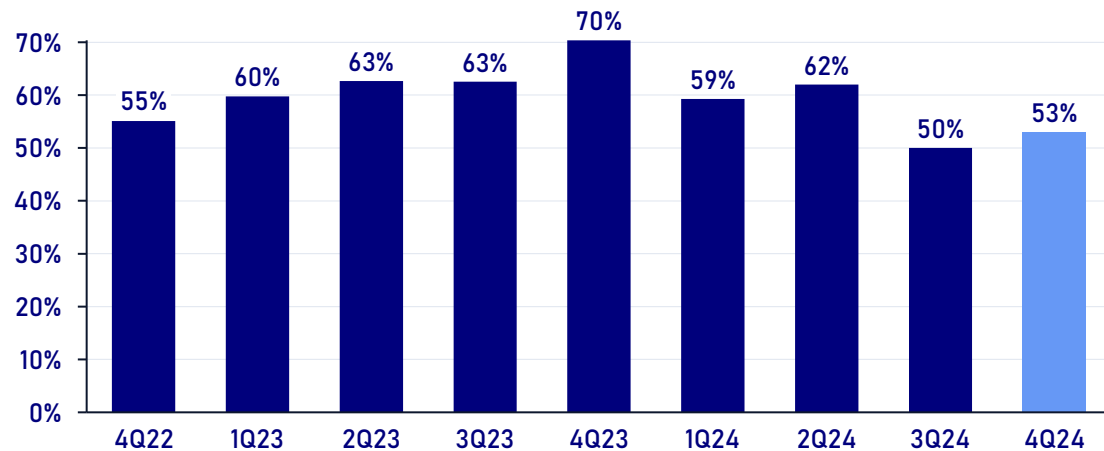
CPP on large crude tankers, 2023-2025ytd (3wma)



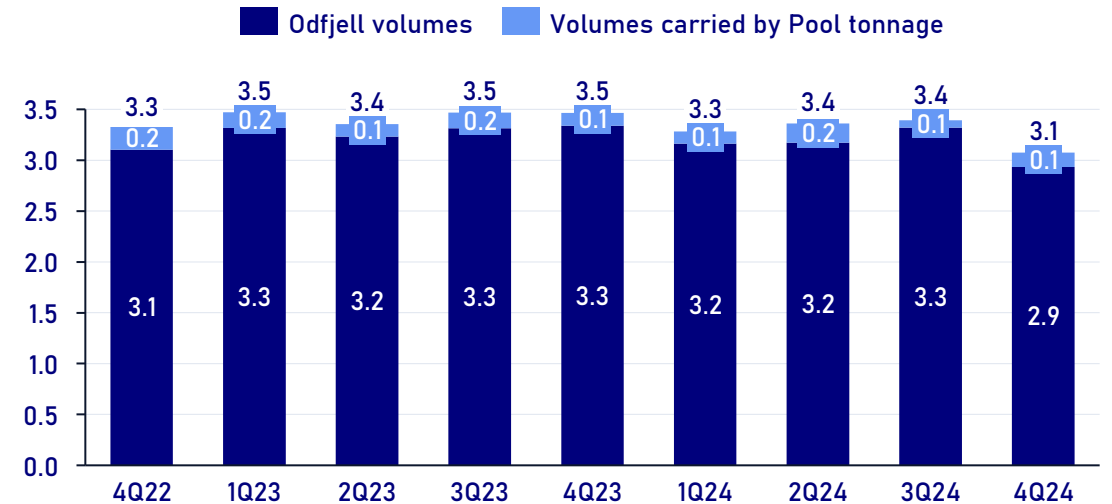
Significant COA renewal activity in 4Q24, confirming firm fundamentals despite softer spot market

- Odfjell renewed ~45% of expected annual COA volumes during the quarter. Despite softer spot markets, contracts were on aggregate renewed at healthy rate increases
- Total volumes fell during 4Q24, where most of the reduction came in our spot volumes. A significant part of the reduction relates to increased competition from swing tonnage.

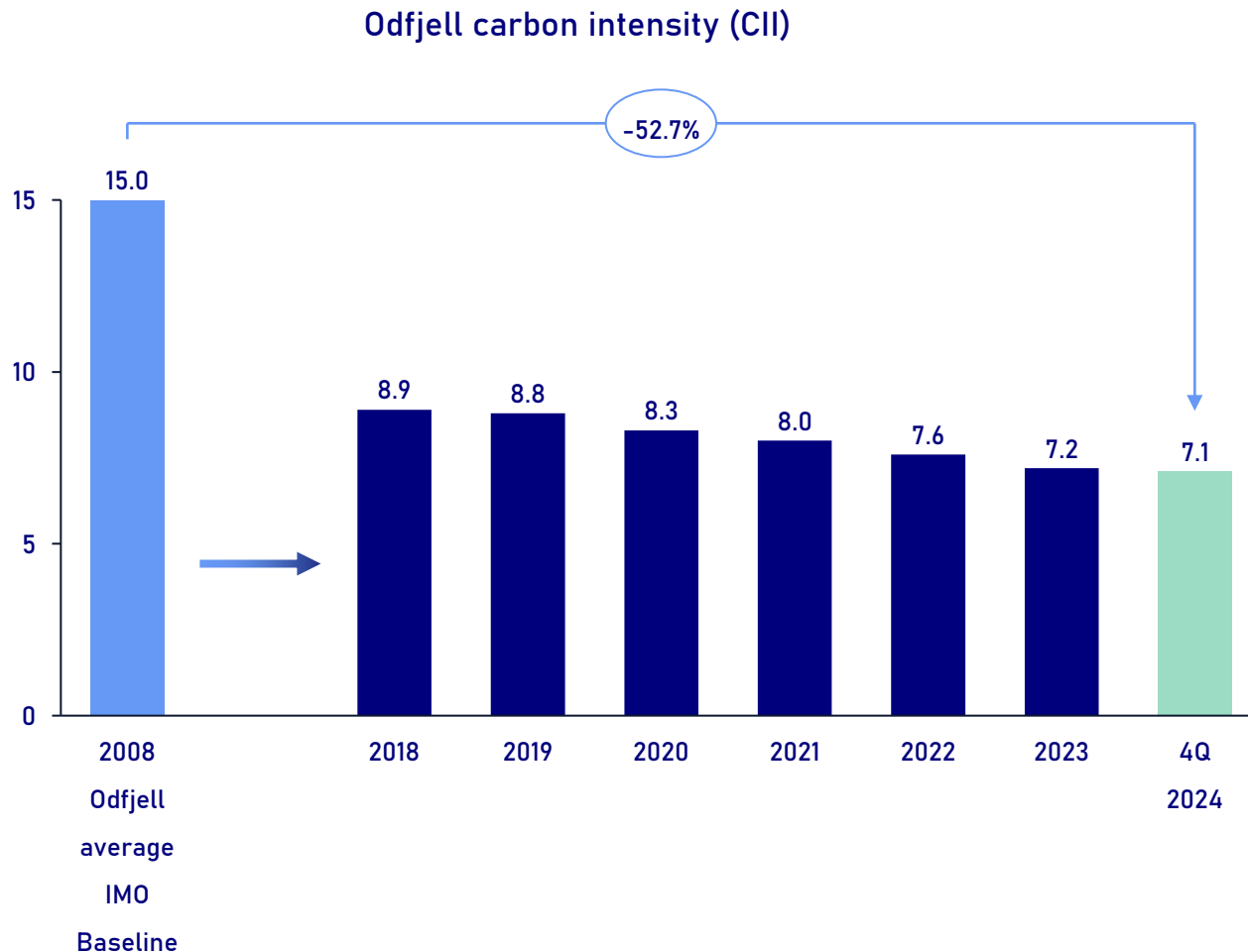
Odfjell COA coverage (%)



Volume development (mill. tonnes)



Odfjell further reduced its carbon intensity in 2024



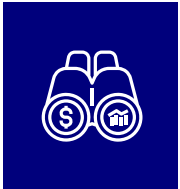
- Odfjell achieved an all-time low Annual Efficiency Ratio (AER) of 7.1 in 2024 due to continued operational and technical improvements, representing a 0.7% improvement compared to 2023.
- In 4Q24, the carbon intensity for the Odfjell-controlled fleet was 7.1 – a slight improvement from the previous quarter.
- We have increased our ambition to reduce emission from 50% to 57% by 2030.
- Odfjell remain committed to further reducing the AER in line with our climate ambitions.
 - We completed the first phase of the suction sail installation on Bow Olympus during dry docking in China. Completion is scheduled in Europe in 1Q25.

Tank Terminals



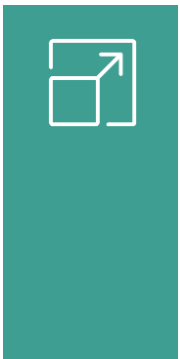
Performance

- Our terminals continue to perform well, maintaining an average commercial occupancy rate of 95.2% in 4Q24.
- EBITDA for 4Q24 at USD 11.2m, the strongest quarterly result since the restructuring of Odfjell's terminal portfolio in 2018-19, and up from USD 10.8m in the previous quarter.



Outlook

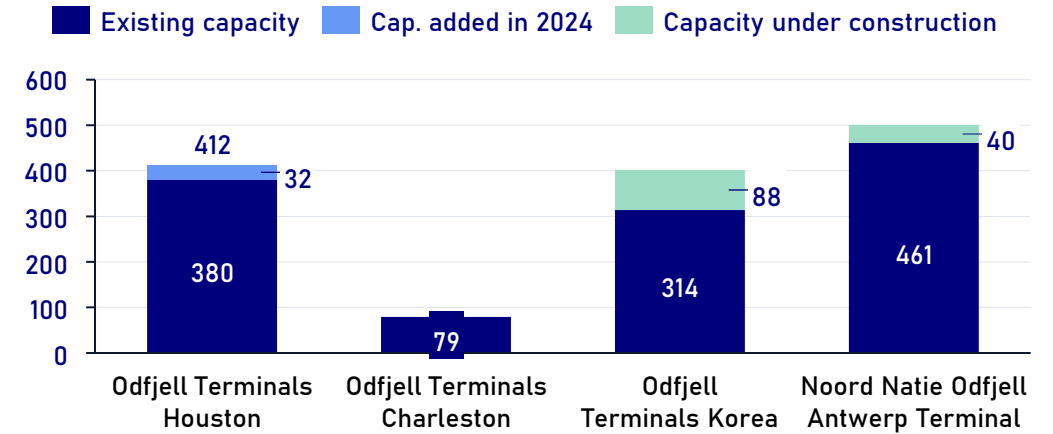
- The near-to-medium term outlook remains positive.
- A modest uplift in occupancy rate is expected for 1Q25.



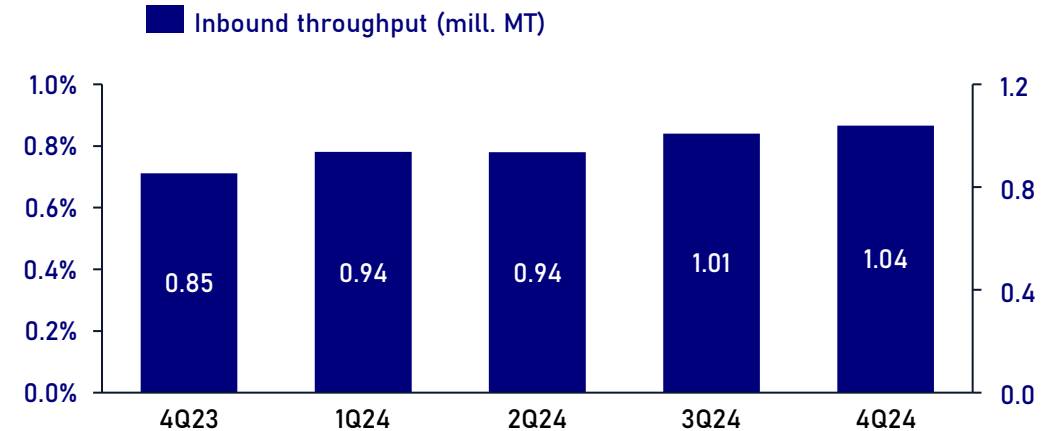
Expansion projects at Antwerp and Ulsan

- The Antwerp terminal (NNOAT) successfully commissioned the first five tanks of the ten-tank stainless steel Tankpit R-project in early Q1 2025, with the remaining five tanks on schedule for commissioning by the end of Q1 2025.
- The construction of Tankpit Q at NNOAT is progressing according to schedule and is expected to come onstream by 2H 2025.
- In 4Q24, FID was taken for an expansion at Odfjell Terminals Korea (OTK). The project (E5) will comprise 10 carbon steel tanks totaling 87,940 cbm and will be operational in 4Q26.

Total capacity at Odfjell Terminals (1,000 cbm)



Throughput





Index

01 Highlights

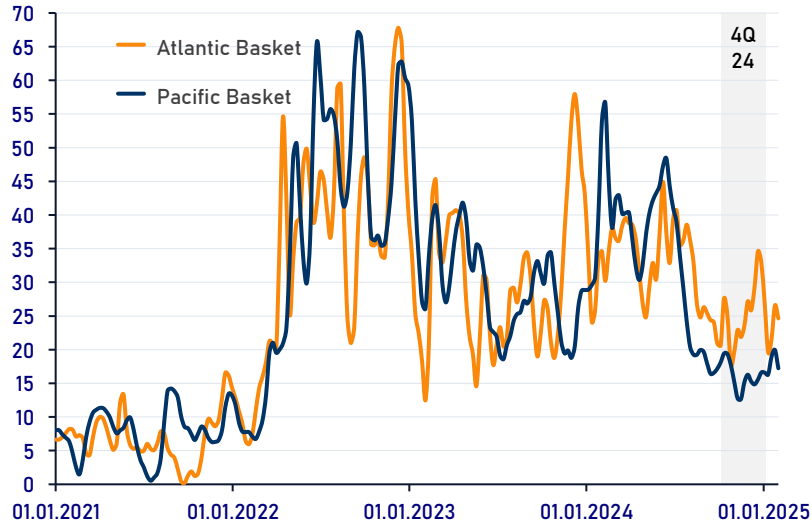
02 Financials

03 Operational review

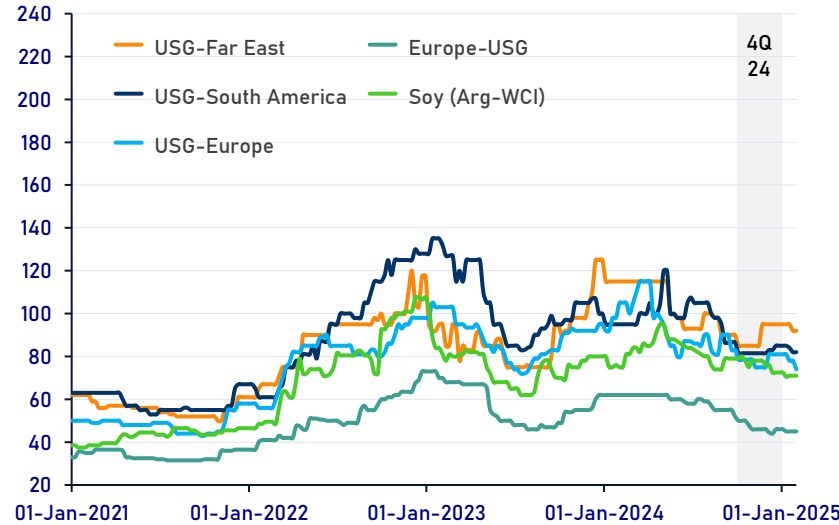
 04 **Market update and prospects**

Rates remain high in a historical context, but lower than recent peaks

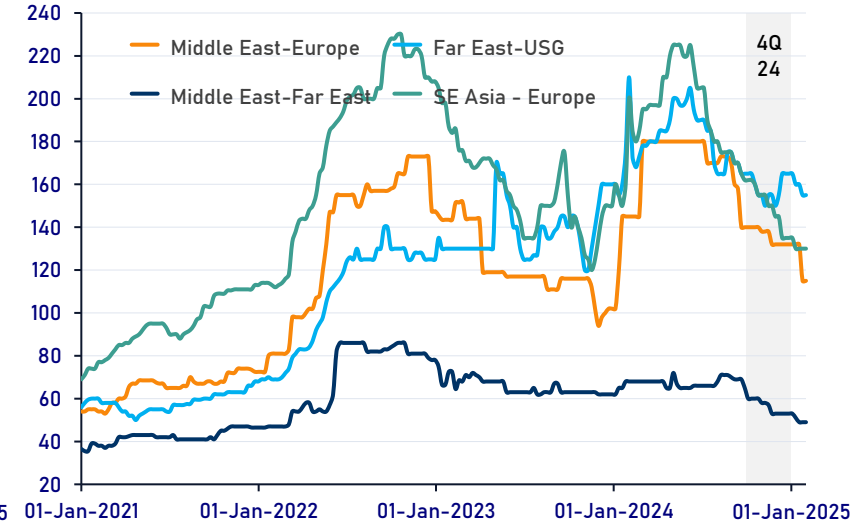
MR earnings – Atlantic and Pacific
(1,000 USD/day, 2-week moving average)



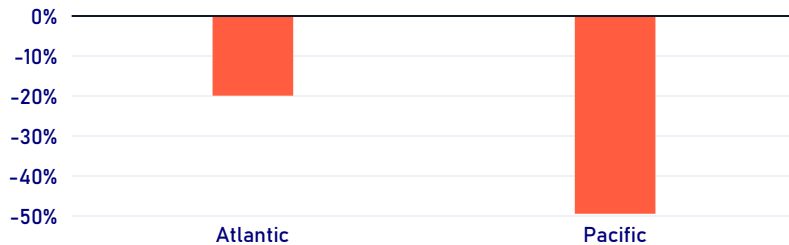
Chemical freight rates – West of Suez
(USD/mt)



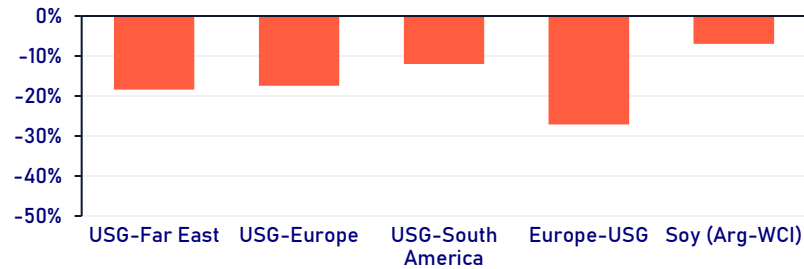
Chemical freight rates – East of Suez
(USD/mt)



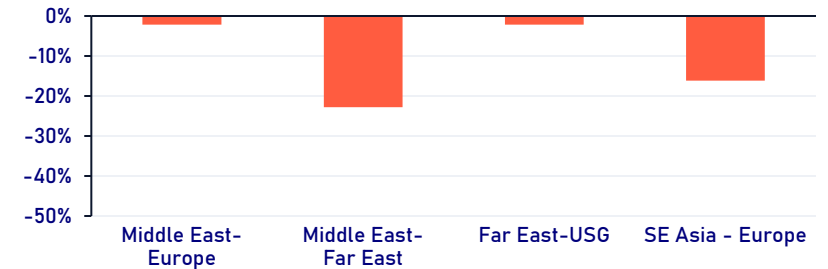
January 2025 vs. January 2024



January 2025 vs. January 2024

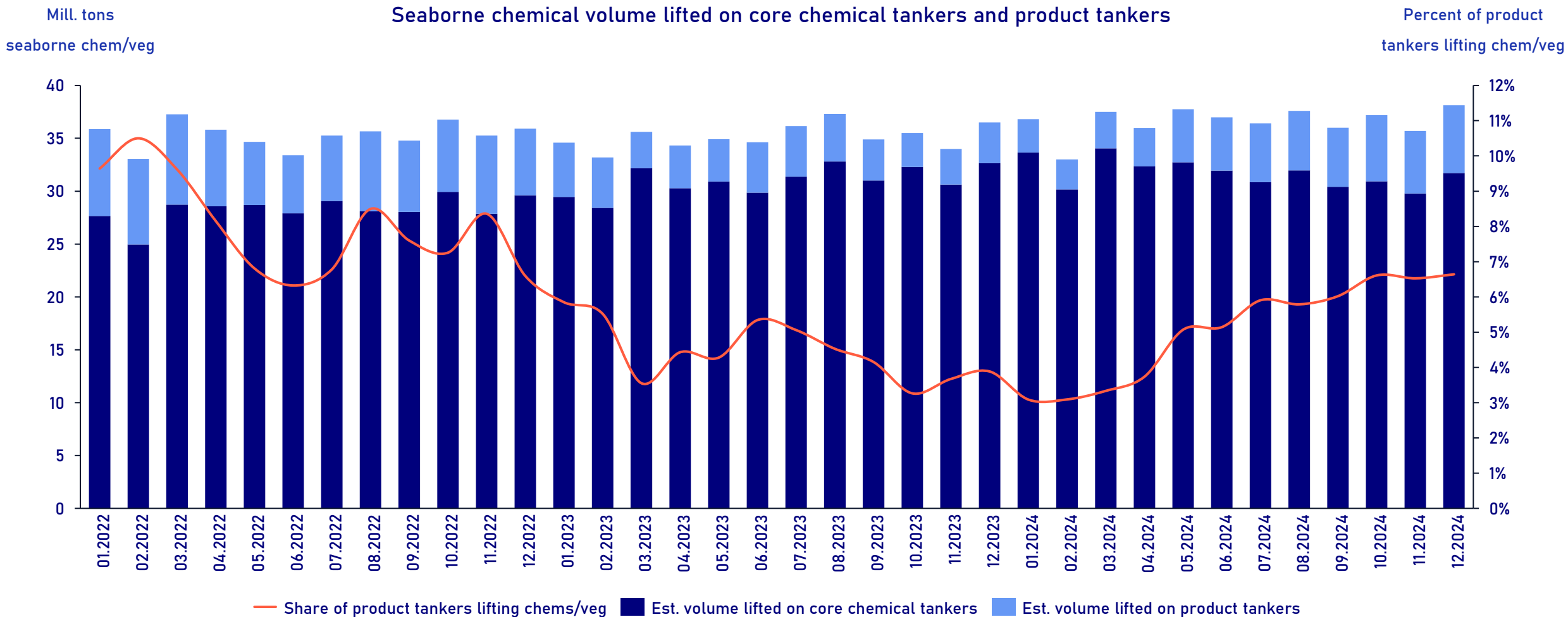


January 2025 vs. January 2024



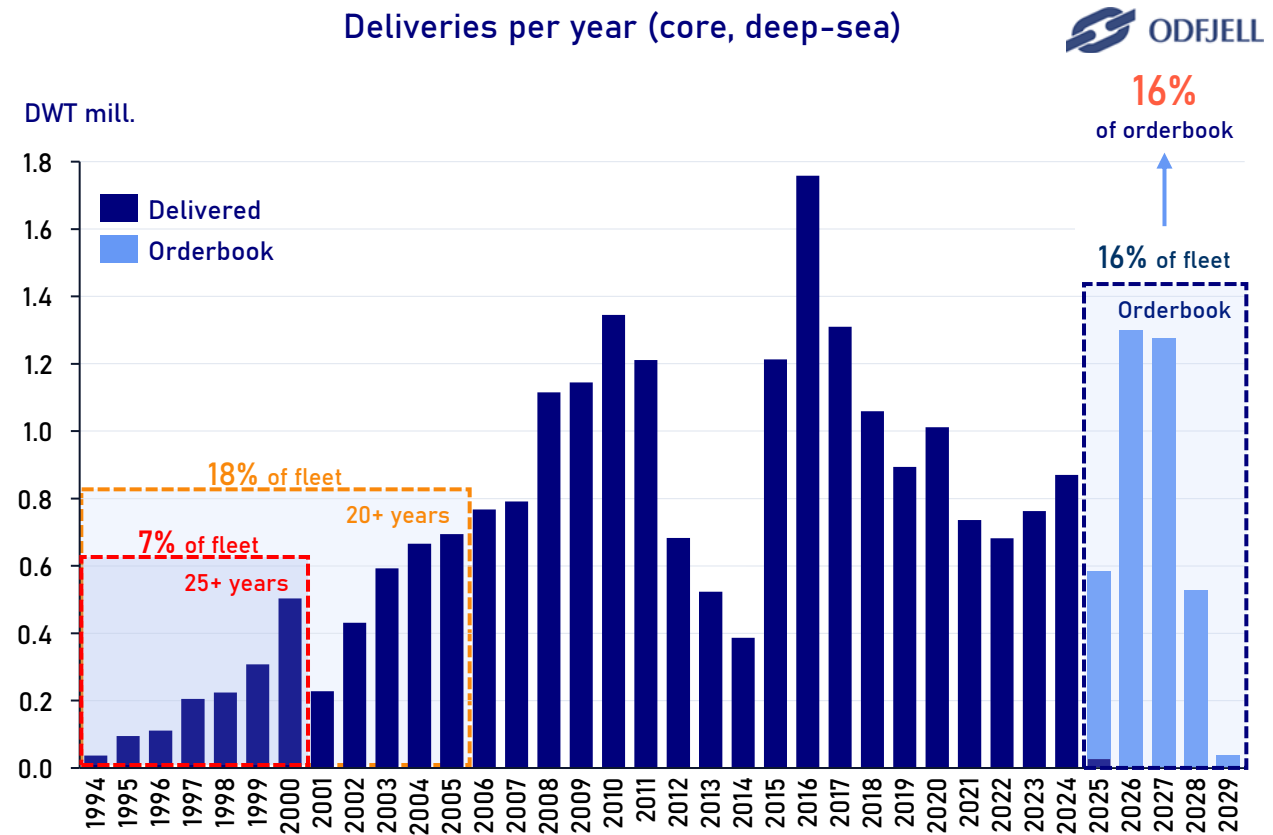
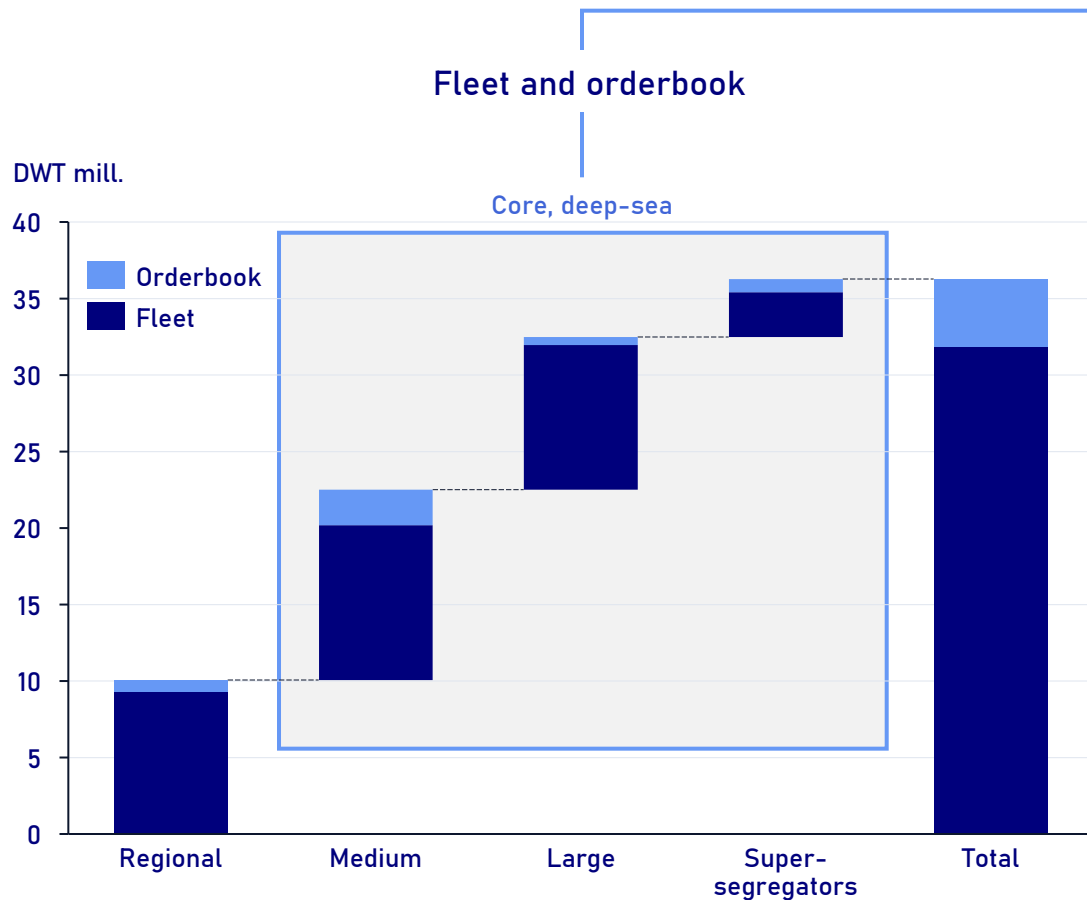
Have we seen the peak of swing tonnage for now?

Estimated swing tonnage has stabilized over the last three months, but we are yet to see significant improvement



Supply outlook remains balanced despite recent orders

Newbuilding orders seem to have slowed lately, and yard capacity is limited with deliveries stretching into 2028+



Market stabilizing at current levels with supportive fundamentals but several factors affecting the near-term outlook

External factors' impact going forward

Macroeconomic

- Geopolitical instability is significant – in multiple locations
- Increased protectionism and tariffs will potentially harm global trade
- Potential short term positive effects on deep-sea tanker segments due to inefficiencies and emergence of new trade flows
- Macroeconomic uncertainty remains on the back of less activity in China and Europe. Global industry and manufacturing continue to struggle, with lower levels of new orders
- Total seaborne chemical and vegoil volumes grew steadily in 2024 and is expected to grow a further 2-3% in 2025.
- The tightening sanctions regimes are having effect, and the dark fleet is trading less efficiently
- Swing tonnage should decline as crude tankers are moving out of clean trades and CPP is starting to show strength. This effect could be reduced if the Red Sea transits resume, potentially adding 2-3% of product and chemical tanker supply

Demand outlook

4Q

1Q

- Chemical production
- Sailing distance



Supply outlook

4Q

1Q

- Chemical tanker fleet growth
- Swing tonnage impact on chem trade



Summary

Our results

- Another solid performance in 4Q24, rounding of a year were Odfjell delivered its best financial result ever.

Odfjell Tankers

- Time charter earnings declined in 4Q24 as spot rates continued the negative trend since peak levels in 2Q24.
- Some reduction in volumes related to increase in swing tonnage.
- Active quarter on COA renewals, with rate adjustment supporting firm fundamentals.

Odfjell Terminals

- Slight reduction in net result contribution from Odfjell Terminals in 4Q24 due to currency effect and write-downs.
- Final investment decision in 4Q24 to start expansion project at Korea terminal, with key customer contract signed in January 2025 for 27% of added capacity.

Market outlook

- A potential reduction in swing tonnage should lead to improved volumes and earnings in the chemical tanker trades with effect expected from the tail end of the quarter.
- Underlying chemical volumes expected to remain stable and limited new vessel delivered in 2025.

Guiding

- 1Q25 is expected to be another quarter of solid financial results, slightly below 4Q24 due to the lower spot volumes observed at the start of the quarter.

Contact

Investor Relations

Nils Jørgen Selvik | Tel: +47 920 39 718 | E-mail: nilsjorgen.selvik@odfjell.com

Media

Anngun Dybsland | Tel: +47 415 48 854 | E-mail: media@odfjell.com

ODFJELL SE | Conrad Mohrs veg 29 | P.O. Box 6101 | 5892 Bergen | Norway
Tel: +47 55 27 00 00 | E-mail: mail@odfjell.com